

Robb Report

OCTOBER/NOVEMBER 2007

# Vacation Homes

EXCEPTIONAL WATERFRONT, GOLF, COUNTRY, MOUNTAIN AND VINEYARD PROPERTIES

## PEAK SEASON

BUY IN & SKI OUT || Utah, Colorado & Canada

**REAL ESTATE AUCTIONS** || How to Sell Fast  
**VILLA RENTAL** || Europe's Chicest Ski Chalets  
**UNIQUE VACATION HOMES** || Surf in Hawaii & Ski in Utah



www.vacationhomesmag.com  
A CURTCO MEDIA PUBLICATION

# Chateau Grand

The Residences at the Chateaux put owners at Deer Valley's epicenter BY KIM FREDERICKS

**Back in 1997**, the last parcel of developable land at Deer Valley's mid-mountain village was a parking lot. Developers from all over the world vied for the three-and-a-half-acre site at Silver Lake, but Donald Resnick, a professional ski instructor and office building developer from Pennsylvania had an in. "I had a vision for how Deer Valley should be finished," says Resnick. He shared his plan—which included a luxurious chateau-style hotel and residences—with Deer Valley's founder, Edgar Stern, and Stern agreed. "I loved the mountain, and I wanted to make sure it was done right," says Resnick.

Deer Valley had a reputation that Resnick vowed to uphold. Along with its celebrated buttery-smooth, immaculately groomed ski trails, Deer Valley is praised for its five-star service. Attendants carry guests' equipment from car to slopes, mountain hosts ensure skiers never get lost on the resort's 2,026 skiable acres and on-the-slope lodges feature gourmet cuisine.


Since its inception in 1981, Deer Valley has upped its skiing acreage and lift capacity, hosted several events for the 2002 Olympics and added a heavy dose of residential projects to keep up with buyer



demand. "There has been so much development and such an influx of people, but the one thing that remains consistent is the quality of the service," says Resnick.

Among the flurry of new development, Resnick has carved a niche in Silver Lake with the Residences at the Chateaux. The three- and four-bedroom fractional residences range in size from 2,200 to 2,800 square feet and come finished with

French country-style furnishings. Sandstone fireplaces add warmth in the great rooms and master suites, kitchens are designed for entertaining and balconies deliver mountain views. The property's services include an acclaimed French restaurant, spa, concierge, ski valets and an on-call shuttle service that takes members from their mountain perch into the town of Park City. A members lounge serves breakfast and après-ski fare and encourages mingling, while the staff surprises members throughout their stays with front-door deliveries of fresh-baked muffins and cookies.

Membership (priced from \$339,000 for a one-sixth share) includes 14 guaranteed days during summer and winter as well as unscheduled stays on a space-available basis. A bonus to the Chateaux's service and amenities is the prime location that puts members steps to the slopes and the activities of Deer Valley's mid-mountain village. "At Silver Lake you have the mountain at your beck and call," says Resnick. 

Above: Deer Valley's Residences at the Chateaux offers 19 units for sale in one-sixth shares. Below: Completed in February, the units are outfitted with French country-style furnishings.



COURTESY: THE RESIDENCES AT THE CHATEAUX

Residences at the Chateaux

866.658.8555, [www.chateauxresidences.com](http://www.chateauxresidences.com)